

How to find the right patients for specific pharmacy services?

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Pharmaceutical care services

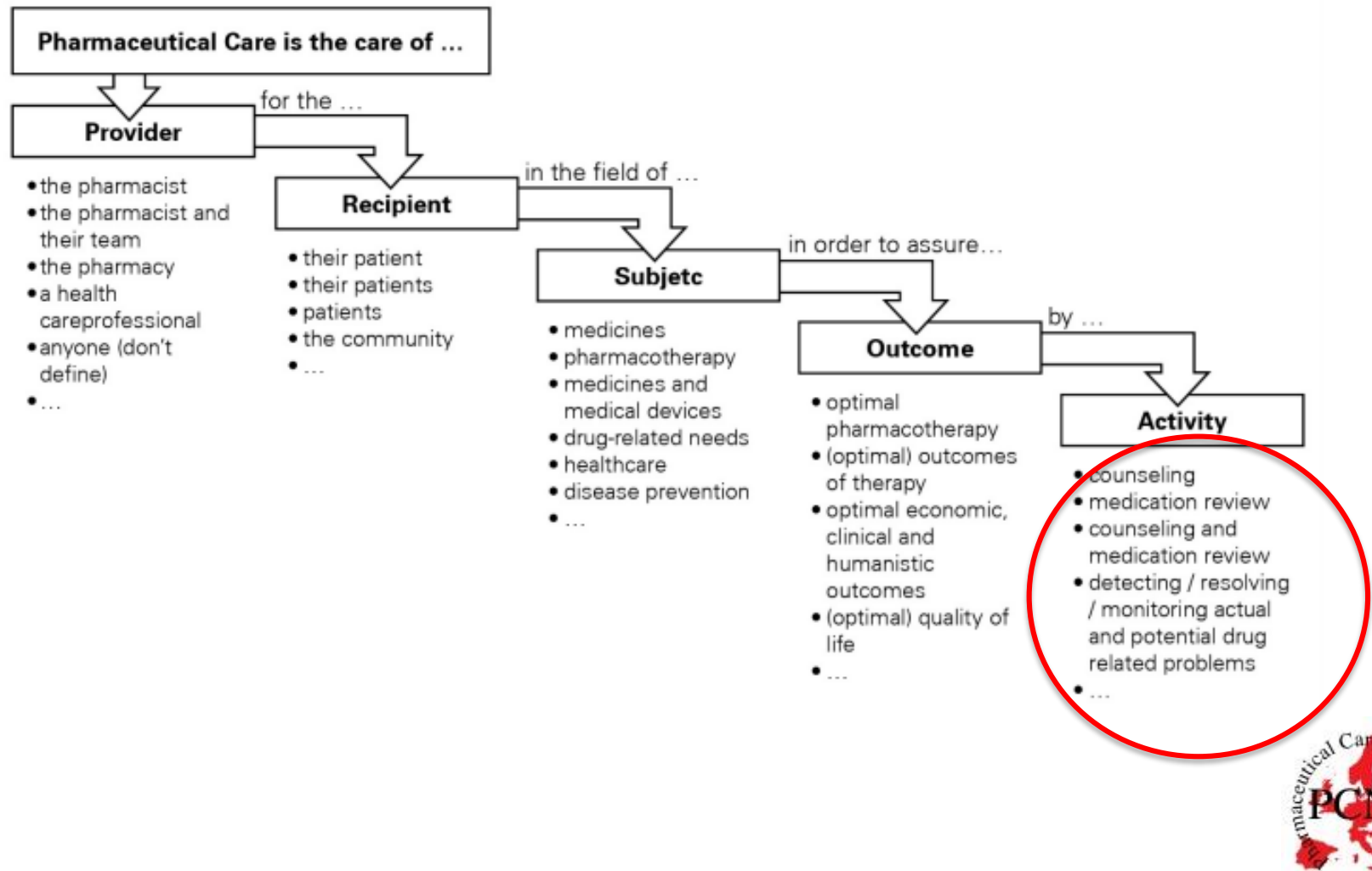


**Differences in
medication
complexity &
health outcomes**



**Tailoring and
targeting services to
needs & selection of
(risk) patients for
specific services**

Pharmaceutical care PCNE definition



Tailoring and targeting services

- When/how to tailor **routine pharmacy services** regarding actual medication use for specific patient groups
- How to select patient subgroups most in need of **advanced, targeted services**

3 subgroups – 3 different topics

Group 1: Patient selection for medication review

Risk score based on electronic data

Group 2: Tailoring pharmaceutical care services around non-adherence

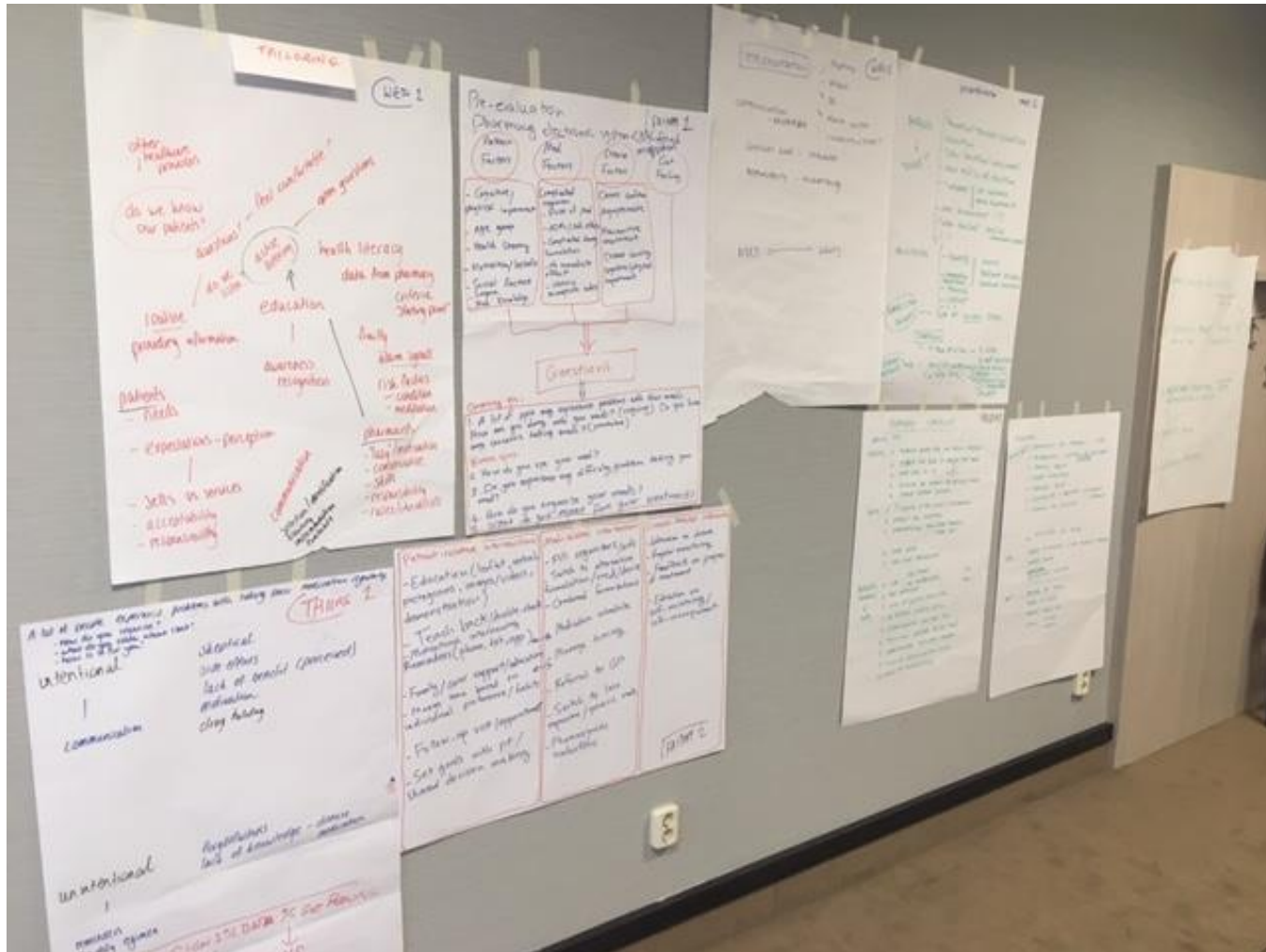
Signs, data, clinical judgement (“gut feeling”)

Group 3: Requirements / conditions for implementation of pharmacy services

Wants, needs, concerns



Output of the workshop





Group 1

How to select patients for medication review by proven criteria (electronically) by a risk score in primary care

?

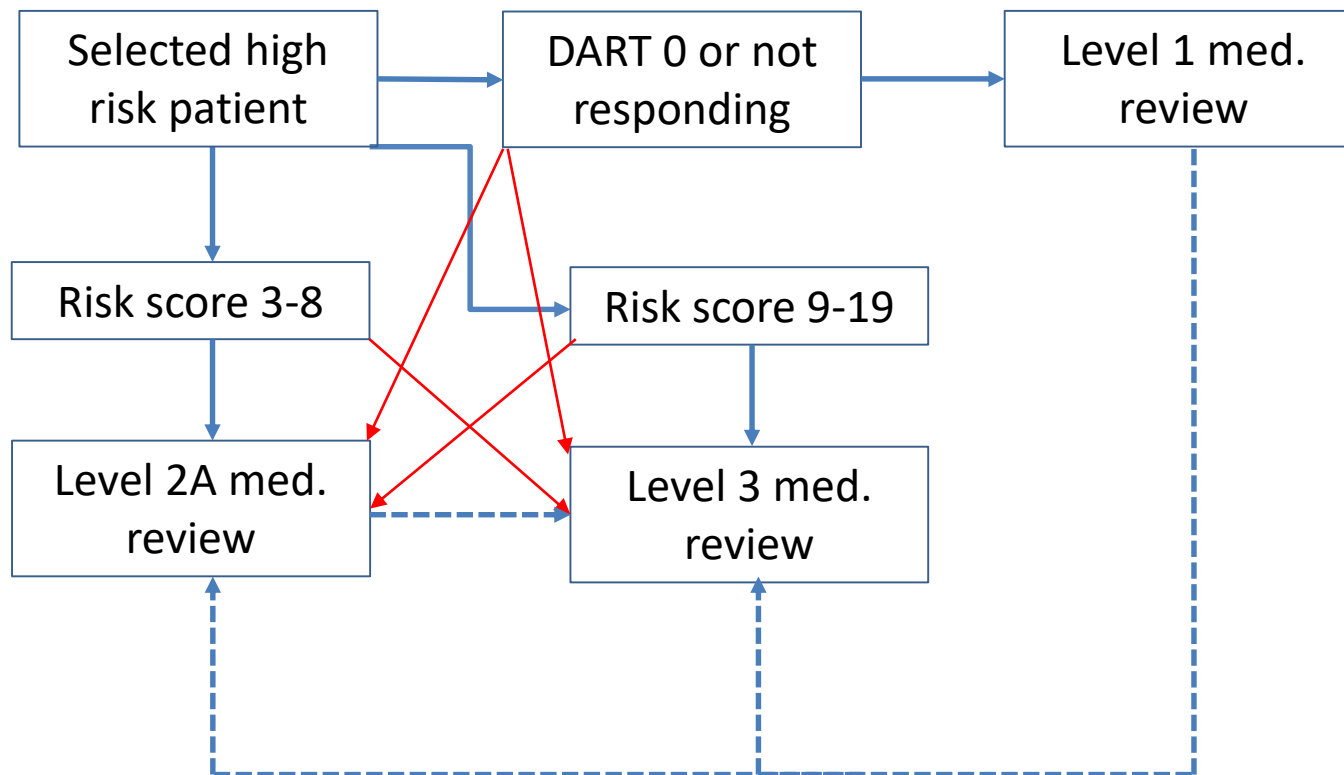
STEP 1

- Number of medicines (+OTC)
 - 5- 10: 1 points
 - 11-15: 2 points
 - >15: 3 points
- AND high risk medication
 - Anticoagulants, cancer, antidiabetics associated with hypoglycemia, 3 or more antihypertensives, narrow therapeutic range (immunosuppressants, digoxin, lithium, anti-epileptics)
 - 1: 1 point
 - 2: 2 points
 - 3 or more: 3 points

STEP 2

- DART Questionnaire adapted version
 - Do you have intake problems? 1 point
 - Do you worry on medication? 1 point
 - Do you ever forget medication? 1 point
 - Are you living alone? 1 point
 - Do you like to change anything in your medication? 1 point
 - Do you experience side effects? 4 points
 - Do you think any of your drugs don't work? 4 points

Pharmafun selection model®



----- Optional choices
—— Clinical judgement

Communication of outcomes
of the medication review
physician



Adjusting to hospital setting

- Changing a selection criterion
 - ≥ 10 medicines at admission
- Adding a selection criterion
 - Unplanned admission or readmission (based on case mix)
 - Renal function ≤ 30 ml/min
- DART questionnaire
 - included in the medication reconciliation

Group 2: tailoring adherence intervention

- Pre-evaluation / triggers

Patient, disease & medication factors, clinical judgement

- Questions during patient contact
- Interventions

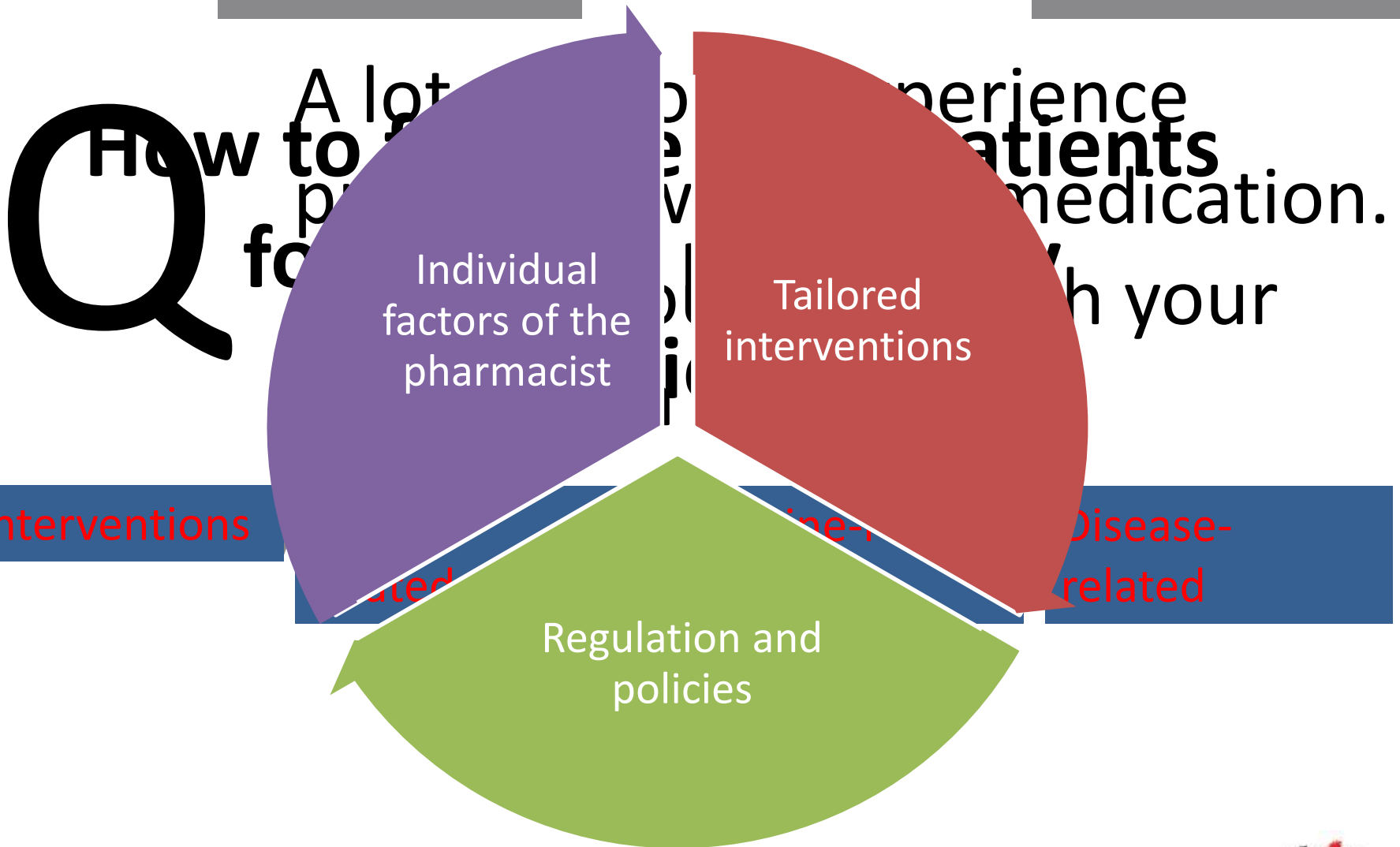
Patient, medication & disease related

Factors

Patient-related

Medicine-related

Disease-related



Opening qn:

1. A lot of pple may experience problems with their meds. How are you doing with your meds? (ongoing). Do you have any concerns taking meds? (preventive)

Bonus qns:

2. How do you use your med?
3. Do you experience any difficulty/problem taking your med?
4. How do you organise your meds?
5. What do you expect from your treatment?

Patient-related interventions

- Education (leaflet, verbal, pictograms, images/videos, demonstration)

- Teach back/double-check

- Motivational interviewing

- Reminders (phone, txt, app)

- Family/carer support/education

- Manage time based on individual preference/habits

- Follow-up visit/appointment

- Set goals with pt / shared decision making

Med-related interventions

- Pill organisers/aids

- Switch to alternative formulation/med/device

- Combined formulations

- Medication schedule

- Manage timing

- Referral to GP

- Switch to less expensive/generic meds

- Pharmacogenetic evaluations

Disease-related interventions

- Education on disease

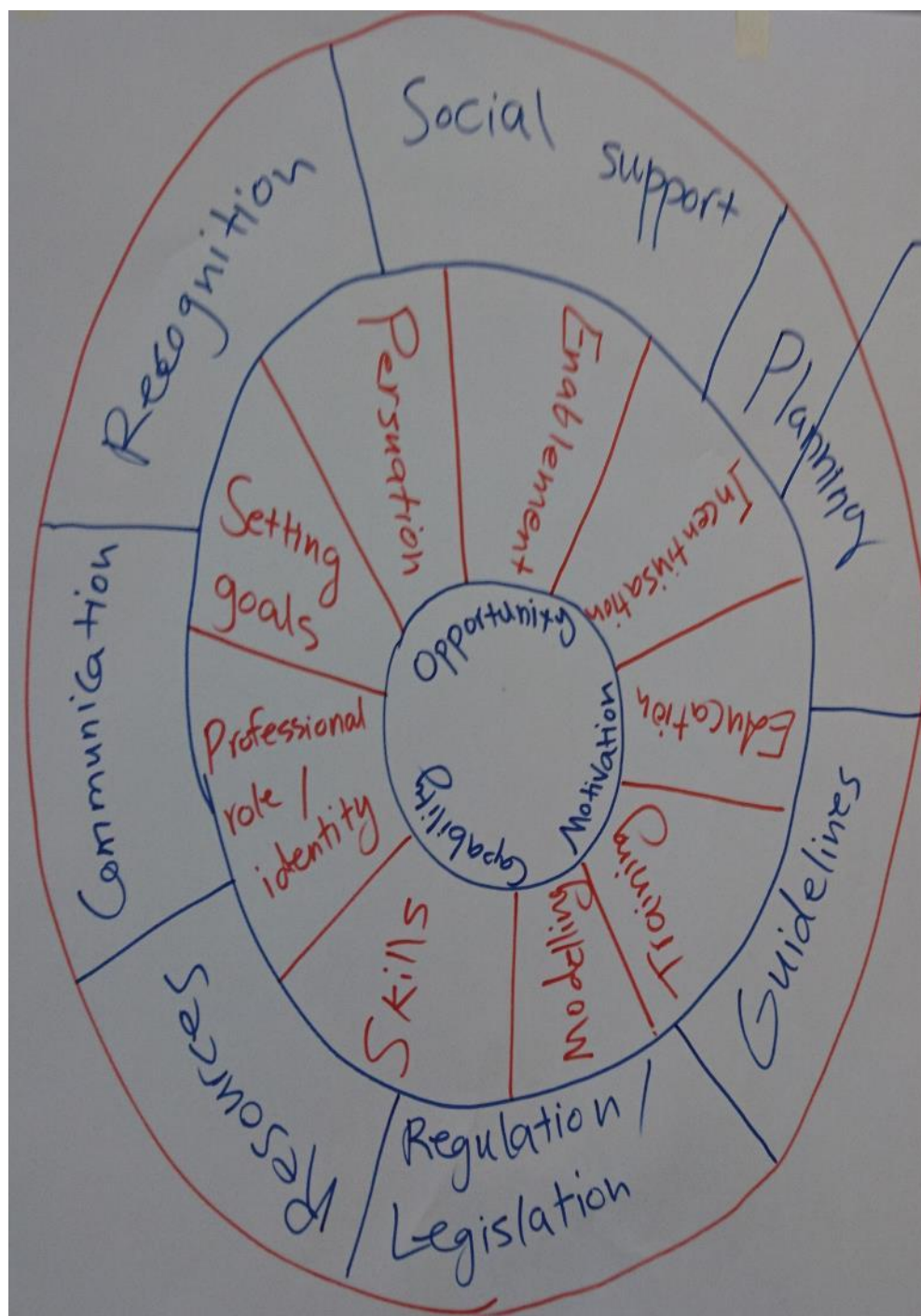
- Regular monitoring

- Feedback on progress of treatment

- Education on self-monitoring / self-management

— medication review —

FRIDAY 2



Interventions:
- should be tailored
based on pharmacy
needs/wants/problems
/barriers

WS2 – HOW TO FIND THE RIGHT PATIENT FOR SPECIFIC PHARMACY SERVICES

SG3 - IMPLEMENTATION

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TAILORED IMPLEMENTATION

Tailoring to:

“Public”

Pharmacy (pharmacist, team,
premises, characteristics,...)



Stakeholders
(government,
insurance, pt
associations)

Partners (person,
HCPs,...)



Service

- Medication Use Review
- Asthma Service
- Adherence intervention
- ...

IMPLEMENTATION FRAMEWORK

CHECKLIST

1. NEEDS
2. WANTS
3. CONCERNS (BARRIERS)

RESEARCH
OPPORTUNITY!

TAILORED ACTION PLAN

4. SET OF FACILITATORS
5. IMPLEMENTATION
6. TIMELY FOLLOW-UP



What did we learn?

- Pharmacy population is a very heterogenous group
- Needs vs. wants
- Clinical judgement (“gut feeling”) is very important in targeting services at the right patients and tailoring your pharmaceutical care

How do we continue?

- Conducting small pilot projects, e.g.
 - Applying the risk score for medication review patients retrospectively
 - Using the implementation checklist to gain more insight in barriers pharmacists experience with implementing a new service
- Exchange experience by e-mail (or the PCNE website / wiki if possible)

